



Software Unbundling: The Best Way to Maintain Productive Competition in Germany

ASSIA's DSM Data Sharing Enables Operator-Independent Management Allowing ISP's Delivery of Innovative Service Products and Subscriber Support

REDWOOD CITY, Calif. — May 16, 2016 — ASSIA, Inc., a market-leading SaaS company helping to make the Internet reliably fast for global Internet service providers (ISP's), today announced that Dr. John Cioffi, ASSIA's CEO and Chairman, will be delivering the keynote address at the G.fast Summit conference on May 19, 2016: "FULLY Unbundled Vectored DSLs: It is Absolutely Possible!" where he will introduce a revolutionary approach to multi-ISP (Internet service provider) management of high-performance DSL broadband networks: "DSM Data Sharing."

"DSM Data Sharing enables each ISP to develop original offerings with vectored DSL," said Dr. John Cioffi, ASSIA CEO and DSL pioneer. "I'm very proud that millions of German broadband lines are being upgraded to use ASSIA's vectoring technology. A decade ago, when I was an inventor of DSL vectoring, computer chips could not do the billions of calculations required every few seconds. Thankfully, Moore's Law has delivered the processing power we need. I am confident tens of millions of residences will soon have a much faster Internet experience. Everyone will win except the cable competitor."

Cioffi continued, "Vectoring can double the DSL speed by dynamically canceling crosstalk noise in the shared cable binder. DSM Data Sharing enables several ISPs to share the last mile copper."

Unbundled networks – where an incumbent ISP leases portions of its broadband distribution network among competitive operators – have been believed to be unable to support mixtures of higher performance technologies that employ vectoring because of the practical limitations of multiple-operator DSLAMs. At the G.fast Summit Cioffi will present an immediately-deployable solution that would employ a single DSLAM per cable binder – thereby enabling the performance benefits of any combination of vectoring – using "DSM Data Sharing" for multiple operators to independently manage and support delivery of their broadband service products.

He added, "We wanted to find a way to protect competition while also yielding maximum performance. Competition has delivered to Britain some of the best broadband in Europe at a price that is far below Canada and the United States. This can be accomplished by software unbundling which we call DSM Data Sharing."

“Each operator would have independent software systems allowing each to manage and support their customers’ quality of experience, enabling all to offer differentiated service products. For example, some might supply gateways with better Wi-Fi. Others might design their networks for reliable 4K television, with enough capacity even for championship football and the most important events. Packet sizes and transmission parameters can be adjusted for better gaming performance. All could compete to offer the best customer service. Even better, there will be innovative ideas none of us have considered yet.”

DSM Data Sharing: The Key to Higher Performance Vectored (G.fast or G.vector) DSL

- Traditional G.fast sets aside the first tens of MHz of spectrum for unbundled binder coexistence with other technologies and operators.
- DSM Data Sharing enables use of the full spectrum, from 2MHz to 106MHz, thus enabling an added 100Mbps of communications performance for G.fast and G.fast/G.vector binder coexistence.

“Everything would remain the same except the last copper link to the homes with no new equipment innovation necessary, unlike other recent proposals to connect different vectored DSLAMs,” said Dr. Cioffi. “All ISPs would continue to use their networks to connect to the exchanges and to the Internet, with unfettered and independent ability to support their own subscribers.”

Dr. Cioffi’s G.fast Summit presentation may be found here: <http://www.assia-inc.com/wp-content/uploads/2016/05/FULLY-Unbundled-Vectored-DSLs.pdf>

About Dr. John Cioffi

Stanford Professor Emeritus John Cioffi is Chairman and CEO of ASSIA, which makes management software for broadband and WiFi. He won the Marconi Prize (“The Nobel Prize for Communications”) for his work on DSL. Cioffi is an inventor on basic patents for ADSL, VDSL, Dynamic Spectrum Management, and vectored DSLs. His 2002 paper with George Ginis, *Vectored transmission for digital subscriber line systems*, introduced the concept of vectoring for high speed DSL.

About ASSIA, Inc.

ASSIA, Inc. is a trusted partner with the leading market share of management and optimization software solutions for global broadband and residential Wi-Fi networks. ASSIA’s Expresse broadband system enables Internet Service Provider companies to save significant money on subscriber care, increase customer satisfaction, and launch more revenue-generating service tiers. ASSIA’s Cloudcheck Wi-Fi system enables enterprise companies to provide, and consumers to enjoy, premium digital experiences over the residential Wi-Fi network. ASSIA has more than 80 million broadband households under contract worldwide. For more information, visit www.assia-inc.com.

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“ASSIA” is an acronym for “adaptive spectrum and signal alignment.”

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